

Havelock-Adams

BUSINESS PROFILE



“Haunted Jerome” Tour

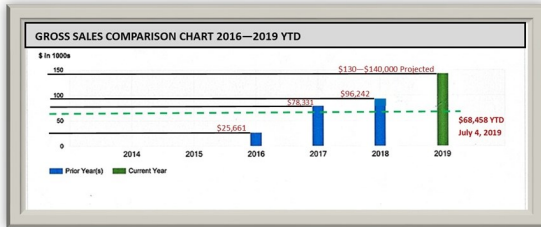
CONFIDENTIAL
FAST GROWING
SOUTHWEST US
TOUR BUSINESS

LISTED PRICE: \$ 270,000*

2019 GROSS SALES: \$ 130,000 annualized

DISCRETIONARY
CASHFLOW: \$ 97,500 annualized

***2015 Ford 14 Passenger Van Included**
In the sale price



Gross Reported Sales By Year

With over 57 tours on the calendar between now and March this regional tour business has outpaced the expectations of the seller. The business started in June of 2015 and now that a solid foundation has been laid, the business is now reaping the rewards. Most of the tours utilize the company's luxury 14



Overnight Horseshoe Bend Canyon hike.

passenger van at \$99 per person. The balance of the scheduled tours range from \$199 to Over \$1,800 per person. The average per person rate for this segment of the business is \$425. Located in one of the country's largest retired & snowbird centers, bookings for next year are already starting. The basic tour business is supplemented by major vacation tours provided by affiliate/partners. Trips to the California Bay and Wine Country, northwest tours and Canada are also available to the business. The Net Seller's Discretionary Cashflow equals 64% to 75% of gross sales. This is not a couch potato business, but if you enjoy people and like to keep busy visiting interesting events and places, this tour guide company is the ticket. The business is currently operated in total by the seller. Future growth would most likely be best provided for by a couple or team.



Affiliate Vacation Tours



Old Tucson



Copper Canyon Rail



Phoenix's Wrigley Mansion Tour



Show and Theater Packages



The Tubac Christmas Festival

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